

Job Title: Product Development Agronomist

Location for Job: London, ON

Job Type: Full-Time

## The Opportunity:

BioLiNE Corporation was founded on the belief that we can overcome the challenges that farming faces today, as well as those that the agriculture sector will face in the future. The BioLiNE<sup>®</sup> process produces high value plant and soil health products. The main active ingredient in our products is fulvic acid, a biostimulant with multiple benefits to various crops. With a positive, can-do attitude we are striving together as a team to bring products to market that will protect our soils, help the environment, and increase production and profitability for farmers.

We are seeking an individual with experience in coordinating and executed on farm trials. The ideal person would be highly motivated, enthusiastic and passionate about our mission. They would be eager to help our Company grow, and our team to succeed in solving-problems, and overcoming obstacles. If you aspire to make a hefty, long-lasting, positive contribution to our team, then you are a candidate we want to meet.

## **Position Overview:**

The Product Development Agronomist will work closely with many (30 or more) farmers, supporting and coordinating resources and efforts to establish trials on their farms. This activity includes the communication of protocols and collection of qualitative and quantitative data form the trials. The candidate would be involved directly in collecting samples, observations, and data. The ideal candidate enjoys the outdoors and working closely with farmers in their fields.

## Key Responsibilities:

- Assist multiple sales personnel to identify potential growers for trials in their territories;
- Coordinate tasks and logistics for these field trials;
- Communicate protocols for these field trials;
- Follow-up, communicate and visit growers, and collect data, observations, and samples throughout the life cycle of the crop from establishment to harvest;
- Train and coordinate the work of research assistants that would be available to help in the execution of these field trial;
- Keep sales personnel and management team informed, and up to date on the progress of the trials; and
- Help analyze and communicate the data collected form the trials.

## **Qualifications:**

- Minimum of bachelor's degree in Agronomy or equivalent;
- At least 3+ years of agriculture research and field trial experience;
- Excellent knowledge of crop production and farming practices;
- Ability to work extended hours during the peak planting and harvesting seasons;
- Ability to spend a significant amount of time on the road, traveling to growers, and in the field;
- Valid full drivers license (G Ontario) with a clean driving record;
- Motivated, self-starter with excellent organization, record-keeping and time-management skills;
- Ability to work effectively as part of a multi-disciplinary team;
- Demonstrated ability to balance and prioritize tasks;
- Excellent communication skills in English, both verbal and written required; and
- Good computer literacy and excellent proficiency in Microsoft Office Suite a must.